



## Matka Workshop Day participation fees for Meet Finland & Global Workshop

Matka Workshop Day on 17 January 2018 includes two parallel workshops, Meet Finland and Global Workshops.

Buyers and suppliers book meetings with each other. Meetings will take place in suppliers' tables. Meetings can be also booked to the Nordic Travel Fair MATKA on 18-21 January 2018. These meetings take place at the exhibition stands. Suppliers can be exhibitors in Matka Fair on 18-21 January or only on Thursday 18 January.

### Suppliers: Meet Finland Workshop

Suppliers represent destinations, towns and regions, hotels, cottages, safaris, transportation, wellbeing and sports, spas and attractions from Finland.

Supplier fees for Meet Finland		Earlybird (before 16.9.2017)	After 16 September 2017
Workshop table, max. two representatives (two user profiles)	Main and Sub-exhibitor (inc. Matka Business Forum) in MATKA Fair 2018	1440 €	2040 €
Workshop table, max. two representatives (two user profiles)	Registered supplier who is NOT exhibitor at MATKA Fair	6100 €	6100 €

*The prices do not include VAT. VAT will be added to the invoice.*

#### Price includes:

- 1 table for two representatives
- Matchmaking system profiles and meeting calendar for max. two persons
- Additional days for meetings on MATKA Fair 18-21.1.2018
- Lunch and coffee on Wednesday 17.1.2018
- Free wifi
- Electricity outlet 16A 230 V (3,6kW) and consumption

## Suppliers: Global Workshop

Suppliers represent destinations, towns and regions, hotels, cottages, safaris, transportation, wellbeing sports, spas, attractions from all over the world.

Supplier fees for Global Workshop		Earlybird (before 16.9.2017)	After 16 September 2017
Workshop table, max. two representatives (two user profiles)	Main and Sub - exhibitor (inc. Matka Business Forum) in MATKA Fair 2018	840 €	1340 €
Workshop table, max. two representatives (two user profiles)	Registered supplier who is NOT exhibitor at Matka Fair	6100 €	6100 €

*The prices do not include VAT. VAT will be added to the invoice.*

### Price includes:

- 1 table for two representatives
- Matchmaking system profiles and meeting calendar for max. two persons
- Additional days for meetings on MATKA Fair 18-21.1.2018
- Lunch and coffee on Wednesday 17.1.2018
- Free wifi
- Electricity outlet 16A 230 V (3,6kW) and consumption

## Buyers

**Buyer's participation is free of charge.** Buyers will automatically participate in both Meet Finland and Global Workshop.

### Participation includes:

- Matchmaking system profile and personal meeting calendar
- Additional days for meetings on MATKA Fair 18-21.1.2018
- Free entrance ticket to the Nordic Travel Fair Matka 2018
- Lunch and coffee on Wednesday 17.1.2018

Please notice that lunch on Matka Fair Thursday 18th to Sunday 21st of January, 2018 is not provided by the Organiser. Also the accommodation and travel costs are not provided by the Organizer. All applications will be reviewed and only qualified participants will be accepted to workshops. The registrations of buyers who do not request any meetings will be cancelled. Registered buyers who do not arrive at the event will be charged a no-show fee of 250 euros.

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